



Address: 001, Bldg. C-38, Sector – 8, Shanti Nagar, Mira Road (EAST)

Email Address: 44darshan@mkesimsr.ac.in / **Phone Number:** 8828489840

LinkedIn Profile: [Darshan Sampat | LinkedIn](#)

Career Objective: To pursue a dynamic career in the financial sector, leveraging my academic background in Finance and the strategic insights gained through my PGDM program. I am dedicated to delivering impactful results, driving organizational success, and fostering my professional growth through continuous learning and innovation. I aspire to contribute meaningfully to organizational success, driving innovation and excellence while fostering my professional growth and long-term development.

Education:

Post Graduate Diploma in Management (2024-26 Batch) – Pursuing

MKES Institute of Management Studies & Research

Specialisation: Finance

AICTE Approved 2-year Full Time programme

Bachelor of Management Studies (BMS) - CGPA: 8.87 overall

Matushree PushPaben Vinubhai Valia College of Commerce, Borivali passed in May 2024

Higher Secondary Education (12th) Percentage: 74.33%

Shankar Narayan College of Arts, Commerce & Science, Bhayander passed in 2021

Secondary School Education (10th) - Percentage: 55.00%

Shantinagar High School, Mira Road passed in March 2019

Skills:

- **Technical Skills:** Microsoft 365 (Office), Familiarity with Tally ERP, Ability to interpret technical charts & identify market signals, Basic Canva.
- **Soft Skills:** Effective communication, adaptability, teamwork and collaboration, Problem-Solving, Attention to Detail, Decision Making, understanding of market psychology and investor behaviour that affects stock market movements and trends.
- **Languages:** English, Hindi, Marathi & Gujarati

Internship Project:

Bondbazaar – Love your money

6th May 2025 – 6th July 2025

- Gained exposure to 18,000+ listed bonds and their interest structures (8%–14%).
- Facilitated client onboarding by opening Demat accounts and explaining bond investment benefits via the Bond Bazaar app.
- Conducted market research & outreach with MFDs, CAs, and Advisors in Surat; pitched company products and initiated partnerships.
- Supported bond sales & pitching to retail clients and distributors, promoting investment opportunities and partnership-based commission models.

- Performed NBFC and retail banking analysis, collecting data on products, interest rates, and business models.
- Acquired hands-on trading experience by investing in corporate/government bonds and assisting in client account activation.

Key Achievements:

- Successfully opened 10+ Demat accounts, enhancing client onboarding efficiency.
- Collected and verified 10+ leads of MFDs, CAs, and Advisors, contributing to business development pipeline.
- Pitched bond investment opportunities to multiple retail clients and distributors, expanding potential client base.
- Contributed to society-level awareness through campaigns, boosting product visibility.

Academic Projects:

⇒ **Project Share**

- **Duration:** 24th Nov 2024 to 7th Dec 2024
- **Location:** Valsad, Gujarat
- **Brief Description of Project:** Our Duty was to work with NGO called National Association of Blind.
- **Key Responsibilities:** Complete the Objectives of NGO.
- **Outcome:** I Contributed to a transformative project in collaboration with NAB, where I gave them strategies to raise funds, made brochures and presentation so that they can use these to spread it in Newspapers, government and HNI to raise funds also contributed some from my side, I did the data entries of the children's who have taken admission at NAB. This experience enhanced my understanding of organizational culture, strengthened my problem-solving abilities, and making effective communication while working there.

⇒ **Blackbook Project**

- **Name of project:** A comparative study between NSE & BSE
- **Month and year:** April 2024
- **Brief Description of Project:**
The project is a comparative study between the National Stock Exchange (NSE) and the Bombay Stock Exchange (BSE), focusing on their histories, operational frameworks, listing procedures, financial performance, and market dynamics. The objective of the study is to analyse the similarities and differences between these two major stock exchanges in India, highlighting their technological advancements, market capitalization trends.
- **Key responsibilities:**
The responsibilities of this project involve conducting detailed research and analysis of the operations, financial performance, and market dynamics of NSE and BSE. Data collection is carried out using both primary sources, such as investor surveys, and secondary sources, including reports, journals, and websites. The project focuses on comparing the listing procedures, regulatory frameworks, profitability, and investor protection mechanisms of the two exchanges.
- **Outcome:**
The outcome of this project is a comprehensive report providing valuable insights into the financial performance, operational strengths, and investor impact of NSE and BSE.

Additional Certifications

- NISM V-A Mutual Fund Distributor Certificate
- BSE Fixed Income Certificate

Achievements:

- Awarded 2nd Runner up for Best Stock Trader in PGDM 2025
- Awarded 2nd Rank in 5th Semester examination in T.Y.B.M.S.

- Awarded 2nd Rank in 1st Semester examination in F.Y.B.M.S.
- Awarded 1st Rank for Bollywood Dress up at college in 2023.
- Awarded 2nd Rank for Best Garba Dancer at college in 2023.
- Awarded 2nd Rank for Best Jodi Garba Dancer at college in 2023.
- Awarded 2nd Rank for Group Discussion at college in 2023.
- Awarded 2nd Rank for Best Garba Dancer at college in 2022.
- Awarded 3rd Rank for Bollywood Dress up at college in 2022.
- Awarded 3rd Rank for Tag Line & Logo Quiz at college in 2022.
- Awarded 3rd Rank for Chief Dress Up at college in 2022.
- Awarded 3rd Rank in Group Dance at Junior college (Udaan Festival) in 2019.
- Awarded 1st Rank in Group Dance at Junior college (Toon-i-esta) in 2019.
- Awarded 1st Rank in Western Dance Competition at college in 2019.
- Certificate in 30hrs of Public Speaking & Interpersonal Skills Course.
- Certificate in Advanced Tally from Raj Computers in 2017.

Extracurricular Activities:

- Member of ACL in Degree college between 2022 to 2023
- Volunteered the Cultural Event (Creative Team) at Degree college in 2023.
- Volunteered the Cultural Event at Degree college in 2023.
- Volunteered Annual Event at college in 2022.
- Certificate for volunteering mega beach cleanup drive at Gorai beach and for extraordinary selfless service towards nation on 17th September 2022.
- NSS Camp from College of 7days.