

Kishan Natvarlal Darji



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LinkedIn Profile: [Kishan Darji | LinkedIn](#)

Career Objective: To secure a challenging position in a progressive organization where I can contribute to business growth and long-term value creation. I am committed to continuous learning, professional excellence, and aligning my efforts with organizational objectives. With a strong sense of responsibility, teamwork, and adaptability, I aim to deliver meaningful results while achieving personal and professional growth.

Education:

Post Graduate Diploma in Management (2024-26 Batch) - Pursuing

MKES Institute of Management Studies & Research

Specialisation: Finance

AICTE Approved 2-year Full Time programme

Bachelor in Investment Management [BIM] - CGPA: 7.33 CGPA

KES Shroff College, Mumbai (April 2021)

Higher Secondary Education (12th) - Percentage: 74%

KES Shroff Junior College, Mumbai (April 2018)

Secondary School Education (10th) - Percentage: 62%

ST Xavier's High School, Mumbai (May 2016)

Skills:

Technical Skills: MS Office, Tableau

Soft Skills: Team Work, Problem Solving, Leadership, Time Management

Languages: English, Hindi, Gujarati.

Summer internship program (SIP)

Bond Bazaar

6th May 2025 – 21st July 2025

Designation: Relationship Manager

Key Responsibilities:

- Enabled smooth investor admission by facilitating end-to-end onboarding procedures such as KYC verification, demat account integration, and initial trade execution.
- Contributed significantly to the activation of investor accounts by providing individualized onboarding assistance and carrying out prompt follow-ups to improve customer satisfaction and engagement.
- Assisted investor education sessions, targeted digital outreach, and direct engagement through calls to increase awareness of fixed-income investment possibilities for Bond Bazaar's mobile app.

Work Experience:

AFG Business Solutions (India) Private. Ltd.

11th April 2022 – 15th September 2022

Designation: Customer Experience Executive

- Handling customer queries through various channels
- Providing information about products, services, and policies.

- Resolving customer complaints in a timely and professional manner.

Academic Project:**1. S.H.A.R.E (Socially aware Humanitarian Action for a Responsible Enterprise) Project**

24TH Nov 2024 to 7th Dec 2024

M.L. Dhawale Trust

We visited all the small businesses that women are doing, we tried to understand all problems they are facing to track the data, and gather the information and make an Income and Expense tracker for all the businesses, that would be easy to understand and convenient to them. We made around 13 to 14 templates, which covered all types of businesses, and we started distributing all the templates and started giving ideas to the potential business which can be grown. There were a total of 44 small businesses to be covered and teach them how to use the tracker.

Achievements:

- Completed Certification on Leadership Skills from Coursera.
- Completed Certification Course in smart sustainability & innovation from RIT Dubai.

Extracurricular Activities:

- Volunteer at job fair and other extracurricular activities organized by MKES IMSR.
- Conducted various CSR activities such as medical camp, bird rescue, providing food to needy people, and spent time with especially abled children with my team.