



**B-302, Kamgar Panchganga Neptune CHS Ltd, Pushpa Park,
Daftary Road, Malad (East), Mumbai-400097.**

Email Address: 37mansi@mkesimsr.ac.in / Phone Number: 9137187172

LinkedIn Profile: [Mansi Patel | LinkedIn](#)

Career Objective: I am a BCom graduate with a strong understanding of accounting, financial analysis, and business management. Seeking to apply my academic knowledge in a dynamic organization, gain hands-on experience, and contribute to team success while enhancing my professional skills.

Education:

Post Graduate Diploma in Management (2024-26 Batch) - Pursuing
MKES Institute of Management Studies & Research

Specialisation: Finance

AICTE Approved 2-year Full Time programme

Bachelor of Commerce - CGPA: 7.45 CGPA

MKES Nagindas Khandwala College Malad (West), Mumbai (April 2024)

- **Relevant Coursework:** Taxation, Auditing, Financial Accounting & Management Accounting

Higher Secondary Education (12th) - Percentage: 73%

The Bombay Suburban Grain Dealers' Junior College, Mumbai (May 2021)

Secondary School Education (10th) - Percentage: 87.5%

Children's Academy (Malad), Mumbai (May 2019)

Skills:

- **Technical Skills:** Excel, Tally ERP 9, Corel Draw.
- **Soft Skills:** Team Work, Learning Agility, Time Management, Communication Skills – Verbal & Written, Active Listener.
- **Languages:** English, Hindi, Gujarati.

Summer Internship Project

Investmind Financial Services

May-June 2025

Designation: Finance Intern, Customer Relationship Management

- Gained hands-on exposure to wealth management, digital assets, insurance solutions, and financial planning within regulatory frameworks (AMFI, IRDAI).
- Engaged with clients, pitched financial products, handled objections, and supported investor awareness events for HNIs and UHNIs across multiple cities.
- Managed investor databases using Excel and Lead Management System (LMS) for segmentation, conversion tracking, and client follow-ups.
- Enhanced professional skills in financial analysis, communication, event coordination, and data management.

Academic Projects:

S.H.A.R.E. Project

Mahamanav Baba Amte Seva Sanstha (Shrigonda, Ahemadnagar)

25th November, 2024 To 7th December, 2024

As part of the S.H.A.R.E. initiative, we spent 14 days with NGOs, experiencing life without daily luxuries and addressing real-world challenges. We explored ongoing projects like a library and Balbhavan, compiled a report, and prepared a presentation on our observations. This transformative experience deepened my understanding of social issues and emphasized the value of humanitarian efforts.

Certifications:

- NISM-Series-V-A: Mutual Fund Distributors Certification Examination
- IC38 - Certificate Exam of Insurance Agent in Life Insurance
- Harvard Online Certifications
- Harvard Manage Mentor (HMM) Certifications
- MS-CIT
- Photoshop

Extracurricular Activities:

I. Management Premier League (MPL)

Our batch organized an event titled **Management Premier League**, where we were divided into five groups. Each team was tasked with conducting a Corporate Social Responsibility (CSR) activity, performing a skit with a meaningful message, and participating in a management game. The team that excelled across all activities was awarded the trophy.

II. Job Fair

We organized a **Job Fair** for graduate students who completed their studies in the years 2021, 2022, 2023, and 2024. The event saw participation from over 20 companies, which conducted interviews and recruited students who met the required qualifications. I volunteered for this event, and it was efficiently managed, resulting in a highly successful outcome.