

MEET SHAH



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Career Objective: Motivated finance professional with a strong academic foundation in accounting and finance, currently pursuing a PGDM in Finance. Committed to applying financial knowledge and management insights to support business objectives, foster innovation, and contribute to sustainable organizational growth and long-term value creation.

Education:

Post Graduate Diploma in Management (2024-26) - Pursuing
MKES Institute of Management Studies & Research

Specialisation: Finance

AICTE Approved 2-year Full Time programme

Bachelor in Accounting and Finance [BAF] - CGPA: 8.5 CGPA

KES Shroff College, Mumbai (May 2023)

- **Relevant Coursework:** Financial Management, Taxation and Auditing, Economics and Business Studies, Technology and Analytical Skills.

Higher Secondary Education (12th) - Percentage: 70%

KES Shroff Junior College, Mumbai (April 2020)

Secondary School Education (10th) - Percentage: 76.50%

Kapol Vidyanidhi International School (ICSE), Mumbai (May 2018)

Skills:

- **Technical Skills:** MS Office, Financial Analysis, Power BI, Tableau, Business Statistics
- **Soft Skills:** Team Player & Leadership Skills, Interpersonal and Communication Skills, Analytical and Problem-Solving Skills
- **Languages:** English, Hindi, Marathi, Gujarati
- **Interest:** Adventurous activities, Playing football, Analysing Football Tactics and Game Strategies

Internship Project:

Bond Bazaar

6th May 2025 – 21st July 2025

Designation: Relationship Manager

- Assisted in investor onboarding by supporting KYC verification, demat account activation, and initial trade execution to ensure smooth account setup.
- Conducted research on Mutual Fund Distributors (MFDs) and NBFCs to identify partnership opportunities and expand Bond Bazaar's outreach.
- Promoted the Bond Bazaar app through digital campaigns, calls, and investor education sessions to raise awareness of fixed-income products.

- Developed and delivered sales pitches highlighting the benefits of bonds over traditional investments, improving client engagement and understanding.
- Participated in seminars, training sessions, and revision modules to strengthen knowledge of bond markets, yields, and investor communication strategies.

Work Experience:

Teleperformance Global Pvt. Ltd (Airbnb)

12th January 2024 – 1st August 2024

Designation: Senior Voice Assistant

- Proficient in resolving complex inquiries with empathy and professionalism.
- Experienced in effective mediation, ensuring timely and satisfactory resolutions.
- Skilled in maintaining seamless communication between parties.
- Adept at interpreting policies and providing clear, actionable guidance.
- Capable of delivering optimal outcomes in high-pressure situations.
- Strong problem-solving skills with a focus on practical solutions.
- Excellent active listening abilities to understand and address concerns effectively.
- Able to multitask efficiently while managing multiple cases simultaneously.
- Cultivated trust and ensured high satisfaction levels by prioritizing customer needs in every interaction.

Academic Project:

1. S.H.A.R.E (Socially aware Humanitarian Action for a Responsible Enterprise) Project

Global Vikas Trust

24th Nov 2024 to 7th Dec 2024

- 1) Curriculum for Agriculture and Non-agriculture students
- 2) Designing of the pamphlet and certificate
- 3) Social media growth strategies, script, ideas and case study
- 4) Research of the related section for collaborations in agriculture field

2. Black Book: Growth and performance of selected public and private sector banks.

Description:

The project analyses the growth and performance of selected public and private sector banks, focusing on financial metrics, operational efficiency, asset quality, and risk management. It uses data-driven methods to compare trends, identify challenges, and evaluate sector-specific dynamics.

Outcome:

The study highlights performance differences, provides strategies for efficiency and growth, and offers insights into risk management and future opportunities, aiding stakeholders in understanding banking sector dynamics.

3. Black Book: Comparative study of E-Banking performance of Bank of Maharashtra and Bank of Baroda

Description:

This study compares the e-banking performance of Bank of Maharashtra and Bank of Baroda, focusing on customer adoption, transaction efficiency, service offerings, and technological advancements. It evaluates key metrics such as user satisfaction, digital transaction growth, and operational efficiency.

Outcome:

The research identifies strengths and areas for improvement in e-banking services, highlights customer preferences and technological impacts, and provides recommendations for enhancing digital banking performance for both banks.

4. Live Project: Impact of CSR Spending on Market Cap of FMCG Companies

- Analyzed CSR spending and its effect on stock performance of 43 FMCG companies over 10 years using Capitaline data.
- Applied statistical tools including correlation, covariance, and regression to measure CSR–market cap linkages.
- Identified industry patterns, highlighting positive, negative, and neutral impacts of CSR on shareholder value.
- Provided recommendations on aligning CSR initiatives with business strategy to maximize financial and ESG outcomes.

Certifications:

- Completed Advance Excel Certification Course
- Completed Certified Course in Digital Media Marketing
- Completed Tally with GST Certification Course
- Completed Certified Course in Blockchain Technology
- Completed Certification Course in smart sustainability & innovation from RIT Dubai
- Completed Certification Course in Basics of Foreign Markets by ITM Kharghar

Extracurricular Activities:

- Volunteer at job fair and other extracurricular activities organized by MKES IMSR
- Hosted several tournaments for Cricket and Football
- Conducted various CSR activities such as beach cleaning, visit to orphanage and old age homes with college team