

MOKSH DIPESH SHAH



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Career Objective: Eager to begin my career at the intersection of finance, equity research, and client relationship management, where I can combine analytical insight with practical business understanding. With a foundation in financial management, tax planning, and market knowledge, I seek to contribute meaningfully to organizational growth while sharpening my problem-solving and decision-making skills to build a strong and versatile career in the finance industry.

Education:

Post Graduate Diploma in Management (2024-26 Batch) - Pursuing MKES Institute of Management Studies & Research

Specialisation: Finance

AICTE Approved 2-year Full Time programme

Bachelor of Commerce - CGPA: 7.66 CGPA

L.S Raheja College of Arts and Commerce, Mumbai (May 2022)

• **Relevant Coursework**: Financial Management, Taxation, Marketing, Computer Application, Strategic Management.

Higher Secondary Education (12th) - Percentage: 76.77%

L.S Raheja College of Arts and Commerce, Mumbai (May 2019)

Secondary School Education (10th) - Percentage: 70.17%

Goregaon Education Society's English Medium School, Mumbai (May 2017)

Skills:

Technical Skills:

Microsoft Office: Word, PowerPoint, Excel (Advance Functions, data analysis) Data Visualization & BI Tools: Power BI, Tableau Tally Prime

• Soft Skills:

Communication Situation Analysis Adaptability Flexibility

• Languages: English, Hindi, Gujarati.

Summer Internship Programme

Internship Company: Investmind Financial Services

Period: 2 months Role: Associate

Work Done

- Performed equity research on listed companies and sectors.
- Analysed and understood mutual fund products and strategies.
- Assisted in customer relationship management (CRM) activities.
- Studied and evaluated insurance products.

Key Learnings / Experience Gained

- Gained exposure to **fund management process** and mutual fund operations.
- Acquired technical and analytical knowledge of financial markets.
- Built awareness of **current market affairs** impacting investments.
- Developed understanding of the **insurance industry and its offerings**.
- Observed **consumer behaviour and mindset** towards mutual funds and insurance.
- Learned the **end-to-end client onboarding process** in financial services.

Certifications:

- 1. NISM VA- Mutual Fund Distributors
- 2. NISM VIII- Equity Derivatives
- 3. NISM XXIA- Portfolio Management Services (PMS) Distributors
- 4. Investment Banking, Asset Management, Inventory Management from Great Learning.
- **5.** Harvard Business Publishing Certification in Finance, Management Communication and Ouantitative Methods.
- 6. Smart Sustainability and Innovation by Rochester Institute of Technology, Dubai.

Academic Projects:

S.H.A.R.E.

Shree Vivekanand Research and Training Institute, Mandvi, Gujarat.

November – December 2024

Multi-project Management Information System (MIS)

Extracurricular Activities:

- Volunteer at Sadhana Education Society's L.S. Raheja College of Arts and Commerce, contributed to the Economic Empowerment Conference in October 2019.
- Management Premiere League (MPL):
 - Participated and part of the winning team in a competitive event involving a management game, CSR activities, and a team-based skit, demonstrating teamwork, problem-solving, and organizational skills.
- Participated in a College Annual Event, where gaining hands-on exposure to trading strategies and real-time decision-making.
- Hobbies: Reading Books, Financial Journals, Magazines, newspapers, travelling.