

SAHIL KIRTIBHAI DARJI



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LinkedIn Profile: [Sahil Darji | LinkedIn](#)

Career Objective: Ambitious finance professional with internship experience in market research, investment analysis, and client engagement. Skilled at generating actionable financial insights to support strategic growth and decision-making. Strong academic and practical foundation in corporate finance with a focus on driving measurable results. Motivated to contribute to high-performing teams and committed to continuous learning and delivering lasting value in finance roles.

Education:

MKES Institute of Management Studies & Research

Post Graduate Diploma in Management (2024-26 Batch) - Pursuing

Specialisation: Finance

AICTE Approved 2-year Full Time programme

Bachelor in Accounting and Finance [BAF] - CGPA: 9 CGPA

KES Shroff College, Mumbai (April 2023)

Higher Secondary Education (12th) - Percentage: 75.08%

KES Shroff Junior College, Mumbai (April 2020)

Secondary School Education (10th) - Percentage: 76%

Saraswati Vidhya Mandir, Mumbai (May 2018)

Skills:

- **Technical Skills:** MS Office, Tableau, Tally
- **Soft Skills:** Communication Skills, Team Work, Problem Solving
- **Languages:** English, Hindi, Gujarati.

Summer Internship Program (SIP)

inCred Value Plus Private Limited

19th May 2025 – 25th July 2025

Designation: Finance Intern

- Conducted market research on InCred's financial products (Unlisted Shares or Pre-IPO, MLDs).
- Collected and maintained pricing data for unlisted shares.
- Digitized and verified IFA/MFD client databases; compiled and managed a consolidated master sheet for business use.
- Generated leads by reaching out to IFAs/MFDs, introducing company products, and scheduling meetings with senior managers.
- Managed the empanelment process on platforms, ensuring smooth onboarding and resolving client issues.
- Promoted newly launched products (Gold MLD, Equity MLD) through client engagement, webinars, and targeted follow-ups.

Academic Projects:**Research project: A Study of Investment Pattern of Working Women**

2022 - 2023

Description: This project examined the investment choices and financial habits of working women, identifying key options, motivations, and risk preferences through surveys and interviews. Findings revealed a preference for a mix of secure and riskier investments, with financial education influencing decisions. The study highlighted challenges such as time constraints and limited financial knowledge.

Outcome: It emphasized the need for greater financial literacy and support systems to empower women in making informed investment decisions, providing insights that could enhance their role in finance.

S.H.A.R.E.

Nisargopachar Kendra, Vinoba Ashram, Vadodara, Gujrat.

25th Nov 2024 - 7th Dec 2024.

- Collaborated with a teammate to support the accounts department at Vinoba Ashram health centre during the SHARE event
- Conducted meetings with the head of accounts to gain an in-depth understanding of existing processes and procedures
- Drafted a comprehensive account manual outlining departmental workflows, responsibilities, and best practices
- Submitted the initial draft for review, incorporated stakeholder feedback, and refined the document accordingly
- Reinforced the importance of effective documentation and clear communication within organizational settings

Achievements:

- Completed Advance Excel Certification Course
- Completed Tally Certification Course
- Completed Certification on Leadership Skills from Coursera
- Completed Certification Course in smart sustainability & innovation from RIT Dubai.
- Completed NISM – V-A MFD Certificate Examination

Extracurricular Activities:

- Volunteer at job fair and other extracurricular activities organized by MKES IMSR.

Conducted various CSR activities such as medical camp, bird rescue, providing food to needy people, and spent time with especially abled children with my team.