



**Room no.3 Shree Ganesh Rahiwasi seva mandal near Ankur building,
Prem Nagar, Goregaon (w). Mumbai-400104.**
Email Address: 32Saicharan@mkesimsr.ac.in / **Phone Number:** 9372989766
LinkedIn Profile: [Saicharan Narla](#) | [LinkedIn](#)

Career Objective : PGDM in Finance student with a strong interest in equity research ,investment banking and financial analysis, seeking an internship to apply my skills, gain hands-on experience, and contribute to impactful financial strategies.

Education:

Post Graduate Diploma in Management (2024-26 Batch) - Pursuing
MKES Institute of Management Studies & Research

Specialisation: Finance

AICTE Approved 2 year Full Time programme

Bachelor's in Management Studies in Finance (BMS) - CGPA: 8.64 CGPA
Nagindas Khandwala College, Mumbai (May 2024)

- **Relevant Coursework:** corporate finance , analytical skills , equity derivatives .

Higher Secondary Education (12th) - Percentage : 89.19%
Prahladrai Dalmia Lions College, Mumbai (May 2021)

Secondary School Education (10th) - Percentage : 75.45%
Jawahar Vidyalaya High School, Mumbai passed in (May 2019)

Skills:

- **Technical Skills:** Trading, Microsoft Powerpoint , Word, Excel, Advance Tally, Technical Analysis, Equity Derivatives, financial statement analysis.
- **Soft Skills:** Problem-Solving, Team collaboration, Effective Communication, Creativity.
- **Languages:** English, Hindi, Telugu

Internship Project:

1. CA KISHORE & GAHLOT COMPANY

January 2023 -March 2023

Designation: Accountant Intern

- Managed Tally entries, ensuring accuracy and resolving queries promptly.
- Assisted in auditing procedures, verifying transactions and reviewing financial statements

2. NIRMAL BANG

1 May 2025 – 30 June 2025

Designation: Relationship Manager Intern

- The role involves acquiring new clients by opening Demat accounts and offering investment advisory

and portfolio management services to drive brokerage revenue.

- It focuses on client relationship management, staying updated on market trends, ensuring regulatory compliance, and providing timely portfolio updates.
- The position also includes cross-selling financial products like Mutual Funds, SIPs, and PMS, with strong communication and negotiation skills to support business growth.

Academic Projects:

- A study on young investor perception towards derivatives market

S.H.A.R.E Project

25 Nov 2024 - 7 Dec 2024

Social Media and Marketing Intern

ArtisanPride NGO, Channapatna, Karnataka

- Boosted brand visibility by creating and managing social media campaigns, including Instagram posts and reels.
- Organized and managed over IndiaMART leads, structured data in Excel, and improved customer follow-up processes.
- Designed a one-month content calendar for ArtisanPride and its partner Faircraft, providing clear social media posting strategies for better audience targeting.

Achievements:

- Received recognition from Welingkar Institute of Management for outstanding participation in a business ideas competition during 10th grade, demonstrating entrepreneurial creativity and innovation.
- Completed online certificate course by Harvard Business Publishing Education.
- Completed certificate program on Smart Sustainability and Innovation by Rochester Institute of Technology, Dubai.
- NISM-Series-V-A: Mutual Fund Distributors Certification Examination
- NISM Series (VIII) Equity Derivatives Examination

Extracurricular Activities:

- By Tata Institute of Social Sciences (TISS) Participated as a volunteer and conducted a survey for “CITIZEN PARTICIPATION IN LOCAL GOVERNANCE IN MUMBAI” Activity date : February 2023

Management Premier League (MPL)

- Our batch organized an event titled **Management Premier League**, where we were divided into five groups. Each team was tasked with conducting a Corporate Social Responsibility (CSR) activity, performing a skit with a meaningful message, and participating in a management game. The team that excelled across all activities was awarded the trophy.

Job Fair

- We organized a **Job Fair** for graduate students who completed their studies in the years 2021, 2022, 2023, and 2024. The event saw participation from over 20 companies, which conducted interviews and recruited students who met the required qualifications. I volunteered for this event, and it was efficiently managed, resulting in a highly successful outcome.