



Bldg. No. 4/402 DB Ozone, Western Express Highway Mira Road (E) Thane 401107

Email Address: 1Usman@mkesimsr.ac.in | Phone Number: 8369337231

LinkedIn Profile: [Usman Ali](#)

Career Objective: Seeking to work as a Sales Professional with a product or service company. To Gain Experience and to Sharp my Skills. Possess good communication skills and know- how to generate leads and increase the revenue of a business.

Education:

Post Graduate Diploma in Management (2024-26 Batch) - Pursuing

MKES Institute Of Management Studies & Research

Specialisation: Marketing

AICTE Approved 2-year Full Time programme

Bachelor of Commerce (B. Com) - CGPA: 7.29 CGPA

Thakur Ramnarayan College of Arts & Commerce (May 2021)

- **Relevant Coursework:** Financial Management, Taxation, Marketing, Strategic Management.

Higher Secondary Education (12th) - Percentage: 70.46%

Sanskardham College of Arts Commerce and Science, Mumbai (May 2018)

Secondary School Education (10th) - Percentage: 64.60%

St Mary's English School, Mumbai (May 2016)

Skills:

- **Technical Skills:**

Microsoft Office

Tally Prime

Financial Analysis

Power BI

Tableau

- **Soft Skills:**

Communication

Adaptability

Flexibility

- **Languages:** English, Hindi,

Academic Experience

S.H.A.R.E.

Savitribai Phule Mahila Ekatma Samaj Mandal, Sambajinagar

24th Nov 2024 to 7th Dec 2024

FPO and accounting

Work Experience:

- HT Media – 3 month Sales Internship.
- SHREEM HYUNDAI – 1 year 2 month as a Sales Executive
- Parag milk food ltd – 2 month Internship as a Business Development

Achievements:

- Completed Certification in MS Excel, Word, Tally, Financial Accounting.
- Completed Harvard Business Publishing Certification in Finance, Management Communication and Quantitative Methods, Financial Accounting.
- Completed certificate program on Smart Sustainability and Innovation by Rochester Institute of Technology, Dubai.
- Content Marketing Certification from Hub Spot
- Social Media Marketing Certification from Hub Spot
- Google Ad Search Ad Certification

Extracurricular Activities:

- Management Premiere League (MPL):

Participated in a competitive event involving a treasure hunt, three CSR activities, and a team-based skit, demonstrating teamwork, problem-solving, and organizational skills.