

Vansh Nilesh Dharod



601, Ail Laxmi Rashmi Saadhna, Datta Mandir Rd, Kandivali West,
Mumbai-400067

Email Address: 12vansh@mkesimsr.ac.in / Phone Number: 7977566861

LinkedIn Profile: [Vansh Dharod | LinkedIn](#)

Career Objective: To gain hands-on experience in financial management and strategic decision-making, leveraging my analytical skills, leadership abilities, and academic knowledge to contribute to organizational growth while enhancing my finance and business operations expertise.

Education:

Post Graduate Diploma in Management (2024-26 Batch) - Pursuing

MKES Institute Of Management Studies & Research

Specialization: Finance

AICTE Approved 2 year Full Time programme

Bachelor of Management Studies (BMS) - CGPA: 9.05 CGPA

Kapal Vidyanidhi College of Hotel Management, Mumbai (May 2024)

- **Relevant Coursework:** FINANCE

Higher Secondary Education (12th) - Percentage: 78%

KES BK Shroff College of Arts and MAH Shroff College of Commerce, Mumbai (May 2021)

Secondary School Education (10th) - Percentage: 64%

Swami Vivekanand International School, Mumbai (May 2019)

Skills:

- **Technical Skills:** Excel, PowerPoint, Word, Tally, Power BI, Tableau
- **Soft Skills:** Hard Working, Team Work, Time Management, Good Communication, Leadership
- **Languages:** English, Hindi, Marathi, Gujarati, Kutchi

Summer Internship Project

Company – Nirmal Bang Securities

Duration: 2 Months

Job Role: Relationship Manager Intern

Work Done:

- This position was focused on acquiring new clients by facilitating the opening of Demat accounts and providing expert investment advisory and portfolio management services to directly drive brokerage revenue
- The role focused on **proactive client relationship management**, continuously staying **updated on market trends**, ensuring strict **regulatory compliance**, and delivering timely **portfolio updates** to clients.
- The position also focused on **cross-selling** various financial products (e.g., **Mutual Funds, SIPs, and PMS**), utilizing strong **communication and negotiation skills** to actively support and accelerate overall business growth.

Academic Projects:

S.H.A.R.E

JanVikas Samajik Sanstha, Beed, Maharashtra

24th Nov 2024 to 7th Dec 2024

Understood the working of their NBFC (Anik Financial Service)

Verified the books and made Necessary changes

Prepared a digital receipt for the NGO

Certification:

- NISM Certified Course of SEBI Investor Certificate Examination
- NISM Equity Derivatives Certification Examination (Series-VIII)
- NISM Mutual Fund Distributor Certification Examination (Series-V)
- THE VALUATION SCHOOL Technical Analysis Certified Workshop

Extracurricular Activities:

- Dressed up and performed as Kerala traditional Kathakali at the degree college on the Annual Day.
- Volunteered in a Blood Donation Camp at Degree College.
- Management Premiere League (MPL):-
Conducted three CSR activities, performed in a skit, and conducted a management Treasure Hunt game for other teams.
- Third Position At the Fashion Show Competition At the Degree College.
- Third Position in Discus Throw In Degree College.

Hobbies:

- Weightlifting
- Fitfluencer/Gymfluencer
- Cricket